Financial Statements
December 31, 2022



## **Independent Auditor's Report**

To the Board of Directors of London and Area Food Bank Inc.

#### **Qualified Opinion**

We have audited the financial statements of London and Area Food Bank Inc. ("the Organization"), which comprise the Statement of Financial Position as at December 31, 2022, and the Statements of Operations and Changes in Net Assets and Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2022 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the Organization derives revenue from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to donation revenue, net revenue, and cash flows from operations for the years ended December 31, 2022 and December 31, 2021, and current assets and net assets for the years then ended. Our audit opinion on the financial statements was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the Organization's preparation and fair
  presentation of the financial statements in order to design audit procedures that are appropriate in
  the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieve fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**Chartered Professional Accountants Licensed Public Accountants** 

Statement of Financial Position as at December 31, 2022

,	2022	2021	
Assets			
Current Cash Short-term investments (Note 2) Accounts receivable Government remittances recoverable	\$ 7,408,738 1,086,135 36,748 57,947	\$ 6,138,394 641,774 38,052 68,993	
Prepaid expenses	<u>13,084</u> 8,602,652	10,584 6,897,797	
Long-term investments (Note 2)	806,920	1,009,086	
Capital assets (Note 3)	te 3)775,107		
·	\$10,184,679	\$ 8,710,635	
Liabilities			
Current Accounts payable and accrued liabilities Government remittances payable Deferred revenue (Note 4)	\$ 129,124 10,492 132,516	\$ 99,235 15,781 115,557	
	272,132	230,573	
Net assets	9,912,547	8,480,062	
	\$10,184,679	\$ 8,710,635	

Approved by the Directors:

Director

Director

Statement of Operations and Changes in Net Assets December 31, 2022

	2022	2021
Revenue		
Donations		
Personal	\$ 2,081,823	\$ 1,912,708
Corporate	754,021	711,909
Foundations	309,401	200,168
Clubs	147,385	105,587
Ontario Association of Food Banks	130,473	36,365
Government (Note 5)	76,291	401,552
Churches	22,384	70,615
Estates	20,000	355,255
Schools	11,684	5,973
	3,553,462	3,800,132
Donated food products	7,312,274	6,609,631
Investment (Note 2)	146,296	81,544
	11,012,032	10,491,307
Expenses		
Food expense	1,110,387	895,144
Wages and benefits	651,494	588,658
Advertising (Note 5)	57,033	53,354
Transportation	56,876	46,887
Food drive supplies	53,161	10,359
Canada Helps fees	50,192	48,976
Amortization	50,180	47,565
Repairs and maintenance (Note 5)	37,398	40,622
Food Policy Council	33,042	8,585
Utilities	31,705	26,520
Non-recoverable HST	25,200	27,312
Insurance	22,693	20,452
Donations	20,000	-
Office	17,593	13,444
Arts for all kids	15,078	14,748
Greenhouse supplies	11,694	41,083
Ontario Association of Food Banks Professional fees	9,650	9,180
	8,365 4,770	8,000
Consulting Telephone	4,770 762	- 7,257
•	2,267,273	1,908,146
Donated food products distributed	7,312,274	6,609,631
Donated 1004 producte distributed	9,579,547	8,517,777
Net revenue		
	1,432,485	1,973,530
Net assets, beginning of year	8,480,062	6,506,532
Net assets, end of year	\$ 9,912,547	\$ 8,480,062

Statement of Cash Flows December 31, 2022

	2022	2021
Cash provided by (used in):		
Operating activities		
Net revenue Add (deduct) non-cash items:	\$ 1,432,485	\$ 1,973,530
Amortization	50,180	47,565
In-kind stock donations	(60,448)	(37,916)
Unrealized (gains) losses on investments Change in non-cash working capital items	36,031	(46,766)
related to operations (Note 7)	51,409	94,726
	1,509,657	2,031,139
Investing activities		
Acquisition of capital assets	(21,535)	(84,664)
Purchase of investments	(231,699)	(597,304)
Proceeds from sale of investments	13,921	819,067
	(239,313)	137,099
Increase in cash	1,270,344	2,168,238
Cash, beginning of year	6,138,394	3,970,156
Cash, end of year	\$ 7,408,738	\$ 6,138,394

Notes to Financial Statements December 31, 2022

## **Nature of Organization**

London and Area Food Bank Inc. ("the Organization") was incorporated under the Ontario Business Corporations Act on January 1, 1987. It is a registered charity under the provisions of the Income Tax Act of Canada and the Corporations Tax Act of Ontario and is therefore exempt from income taxes on its net revenue.

The Organization's primary objective is to relieve hunger and malnutrition suffered by the residents of the City of London, Ontario and surrounding area. To satisfy this objective the charity solicits donations of foodstuffs and surplus foods, then redistributes these foodstuffs to area residents who need nutritional assistance.

The funding has been provided by charitable donations from members of the public, corporations, churches, schools and charitable foundations.

## 1. Significant Accounting Policies

The accompanying financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant accounting policies are summarized below.

#### **Revenue Recognition**

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

Donations of investments and other assets are recognized upon receipt and recorded at fair market value when determinable.

The Organization recognizes the dollar value of donations of food received from industry, businesses, local farmers and the general public in the period in which they are received and distributed. Donations of food received in the current year totaled 2,277,967 pounds (2021 - 2,059,075 pounds). These donations of food have been valued based on national standards recommended by Food Banks Canada at \$3.21 per pound (2021 - \$3.21 per pound), which management believes to be a reasonable reflection of fair value. This dollar value of food donated has been reflected as both revenue and expense on the Statement of Operations and Changes in Net Assets.

Donations pledged are not recorded in the accounts until actually received.

#### **Capital Assets**

Capital assets are recorded at acquisition cost. Amortization is provided on the declining balance method over the estimated useful lives of all assets except the greenhouse at the following annual rates:

Building	4 %
Computer equipment	30 %
Computer software	30 %
Equipment	20 %
Vehicles	30 %

Amortization is provided on the straight-line method over the estimated useful life of the greenhouse of 10 years.

One half of annual amortization is charged on assets acquired during the year. No amortization is taken in the year of disposal.

Notes to Financial Statements December 31, 2022

#### 1. Significant Accounting Policies (continued)

#### **Financial Instruments**

Measurement of financial instruments:

The Organization initially measures its financial assets and financial liabilities at fair value, except for certain non-arm's length transactions.

The Organization subsequently measures all its financial assets and financial liabilities at amortized cost, except the investments in equity instruments that are quoted in an active market, which are measured at fair value, provided by a prescribed securities dealer. Changes in fair value are recognized in net revenue.

#### Impairment:

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down and any subsequent reversal are recognized in net revenue.

#### Transaction costs:

The Organization recognizes its transactions costs in net revenue in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

## **Cash and Cash Equivalents**

Cash as disclosed on the Statement of Financial Position consists of cash on hand, gift cards on hand and balances with banks.

#### **Contributed Services**

The Organization's Board of Directors, members of various committees, and individuals who handle food donations and distribution, are made up of volunteers who contribute services to the Organization. Due to the difficulty of determining the fair value, contributed services are not recognized in the financial statements.

#### **Use of Estimates**

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. Specific estimates include the estimated lives of capital assets, amortization methods, the value of donated food, amount payable to funders, accrued liabilities and vacation payable. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in net revenue in the period in which they become known.

Notes to Financial Statements December 31, 2022

## 2. Investments

	2022	2021
Quoted shares and mutual funds measured at fair value, provided by a prescribed securities dealer	\$ 320,756	\$ 291,097
Guaranteed investment certificate, floating, measured at fair market value	225,443	-
shares	17,019	11,429
Guaranteed investment certificate, 1.3%, maturing December 2022, measured at amortized cost	-	222,545
Guaranteed investment certificate, 1.95%, maturing August 2022, measured at amortized cost	-	407,800
Guaranteed investment certificate, 0.5%, maturing February 2023, measured at fair market value	106,757	106,827
Guaranteed investment certificate, 2%, maturing August 2023, measured at amortized cost	416,160	408,000
Guaranteed investment certificate, 1.85%, maturing December 2025, measured at amortized cost	206,920	203,162
Guaranteed investment certificate, 4.9% maturing December 2025, measured at amortized cost	200,000	-
Guaranteed investment certificate, 5.15% maturing December 2026, measured at amortized cost	200,000	-
Guaranteed investment certificate, 5.25% maturing December 2027, measured at amortized cost	200,000	<u>-</u>
Less: short-term investments	1,893,055 (1,086,135)	1,650,860 (641,774)
Long-term investments	\$ 806,920	\$ 1,009,086

Investment revenue of \$146,296 (2021 - \$81,544) includes cash paid interest and dividends of \$182,327 (2021 - \$34,778) and unrealized gains (losses) of \$(36,031) (2021 - \$46,766).

## 3. Capital Assets

			Accumulated			<u>N</u>	<u>let</u>	
	_	Cost Amortization		Amortization		2022		2021
Land	\$	150,000	\$	-	\$	150,000	\$	150,000
Building		925,504		457,865		467,639		487,124
Greenhouse		96,541		18,646		77,895		87,383
Computer equipment		19,213		14,804		4,409		2,147
Computer software		8,890		8,890		-		-
Equipment		192,538		143,705		48,833		55,473
Vehicles		198,039		171,708		26,331		21,625
	\$	1,590,725	\$	815,618	\$	775,107	\$	803,752

Notes to Financial Statements December 31, 2022

#### 4. Deferred Revenue

Periodically, the Organization receives donations to support the implementation of specific initiatives that take place over more than one year. These donations are recorded as deferred revenue and are recognized in operations as the related costs for implementing the initiative are incurred.

During the year, the Organization received \$50,000 (2021 - \$50,000) in funding from the City of London to support the London Community Recovery Network Idea for Action 4.1: Increase focus on addressing food insecurity.

	2022		2021		
Balance, beginning of year Add: amounts received during the year from City of London	\$	115,557 50,000	\$ 3,723 50,000		
Add: amounts received during the year from King's (Western University) Less: amounts recognized as revenue in the year		- (33,041)	70,418 (8,584)		
	\$	132,516	\$ 115,557		

## 5. Donated Goods and Services

The City of London donated goods and services, including advertising and garbage disposal. These donations are included in these financial statements as donation revenue, offset by advertising and repairs and maintenance expenses, at their estimated market value of \$19,454 (2021 - \$18,316).

#### 6. Financial Instruments Risk Management

Transactions in financial instruments may result in financial risks being assumed by the Organization. The risks identified by the Organization are as follows:

#### **Credit Risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the Organization by failing to discharge its obligation or make repayment. The Organization's main credit risks relate to its accounts receivable. The Organization provides credit to its corporate and government supporters in the normal course of its operations.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization is exposed to interest rate risk as the value of its guaranteed investments certificates are affected by market changes in interest rates.

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Organization is exposed to market risk to the full extent of its investments quoted in an active market.

#### Liquidity Risk

Liquidity risk is the risk the Organization will be unable to generate cash on a timely basis in order to pay obligations as they become due. The Organization manages its liquidity risk by forecasting its cash needs on a regular basis and seeking additional information based on those forecasts. The Organization maintains sufficient funds in cash to protect against unforeseen obligations.

Notes to Financial Statements December 31, 2022

## 6. Financial Instruments Risk Management (continued)

## Other Risks

The Organization is not exposed to significant currency risk.

There have been no significant changes in the nature, extent or concentration of the risk exposures from the prior year.

## 7. Statement of Cash Flows

The change in non-cash working capital balances related to operations referred to in the statement is determined as follows:

	 2022	2021		
(Increase) decrease in current assets: Accounts receivable Government remittances recoverable Prepaid expenses	\$ 1,304 11,046 (2,500)	\$	(1,584) (34,203) (712)	
Increase (decrease) in current liabilities: Accounts payable and accrued liabilities Government remittances payable Deferred revenue	 29,889 (5,289) 16,959		19,833 (442) 111,834	
Net change	\$ 51,409	\$	94,726	